

PRODUCT QUOTATION

Quotation No.: PH161219	Date : 19 December 2016

To: BTL – Medical Technologies

Attn: Petr Teplý

CC: Jan Spatenka

Dear Mr. Teplý,

Thank you for your interest of Mean Well's products. Please refer to the following table for our pricing.

Model	1+	300+	500+	1000+	MOQ
LPF-25-12-BTL	30	16.9	16.2	15.6	300

Currency:	US Dollar \$	
Inco-term:	EXW Amstelveen, The Netherlands	
Validity of quotation:	19.01.2017	
Payment terms:	NET 15 DAYs	
Standard lead-time:	45 days production time + Transportation ASIA -> EU	
	• SEA: 50 DAYs (no extra cost)	
	• AIR: 10 DAYs 4.5USD/Kg cost added on single unit price	
Warranty:	see specification sheet	

General terms and conditions:

- Quotation is offered based on the quantity of a single shipment of single part number.
- Mean Well expect to receive net payments of total invoice amount. Banking charges should be at your account.
- For general standard items, Mean Well will hold certain stock in Amstelveen, Netherlands
- Quotation is offered based on the quantity of a single shipment of single part number. Partial shipment is not accepted. (MOQ=MSQ)
- It is possible to ship units from Asia to EU by air, additional air freight chargers apply.
- Order can be cancelled within 3 working days after placing the order.
- No rescheduling of shipment is allowed, unless with prior written consent from the Manufacturer.

Kind regards,

Paul Hung